

KUMAUN UNIVERSITY, NAINITAL
EVEN SEMESTER EXAMINATION; SESSION: 2017-18

BACHELOR OF BUSINESS ADMINISTRATION (BBA)

BBA II SEMESTER

BBA 201- Organizational Behavior
BBA 202- Business Communication
BBA 203- Business Environment
BBA 204- Macro Economics
BBA 205- Financial Accounting
BBA 206- Business Mathematics

BBA IV SEMESTER

BBA 401- Production and Operation Management
BBA 402- Environmental Science
BBA 403- Income Law & Practice
BBA 404- Research Methodology
BBA 405- Indian Economics
BBA 406- e-Commerce

BBA VI SEMESTER

BBA 601- Management Information Systems
BBA 602- Entrepreneurship & Small Business Management
BBA 603- Project management
BBA 604- Rural Marketing
BBA 605- Marketing of Services

BACHELOR OF COMMERCE (HONOURS)

B.COM. (H) II SEMESTER

BCH 201- Business Environment
BCH 202- Business Regularity Framework
BCH 203- Business Mathematics
BCH 204- Cost Accounting

B.COM. (H) IV SEMESTER

BCH 401- Production Management
BCH 402- Financial Management
BCH 403- Marketing Management
BCH 404- Computer Application In Business

B.COM. (H) IV SEMESTER

Compulsory Papers

BCH 601- Business Ethics & Social Responsibility
BCH 602- Entrepreneurship & Small Business Management
BCH 603- Project Report & Viva-Voce

Optional Papers

Each candidate will choose any one (1) of the following electives:

Elective I

BCH 604- Financial Markets & Institutions
BCH 605- Security Analysis & Portfolio Management

Elective II

BCH 606 - Consumer Behavior
BCH 607 - Advertising & Sales Management

Elective III

BCH 608 - Human Resource Development
BCH 609 - Industrial Relation & Labour laws

Elective IV

BCH 610 - Information Technology
BCH 611 - Management Information System

BACHELOR OF COMPUTER APPLICATION (BCA)

BCA II SEMESTER

For New Students -

BCA 201- Discrete Mathematics
BCA 202- Database Management Systems
BCA 203- Data Structure
BCA 204- Digital Electronics
BCA 205- Operating System

For Back Papers -

BCA 201- Advance Mathematics (Old)
BCA 202- Discrete Mathematics (Old)
BCA 203- Introduction to Data Structure (Old)
BCA 204- Business data Processing
BCA 205- Financial Accounting

BCA IV SEMESTER

For New Students -

BCA 401- Digital Communication and Network
BCA 402- Numerical Analysis & Statistical Techniques
BCA 403- Unix and Shell Programming
BCA 404- Environmental Science
BCA 405- Java Programming

For Back Papers -

BCA 401- Numerical Statistical Tools
BCA 402- Operating System
BCA 403- Computer System Architecture
BCA 404- Object Oriented Programming
BCA 405- Computer Graphics

BCA VI SEMESTER

BCA 601- Multimedia & Applications
BCA 602- Artificial Intelligence
BCA 603- Networking Operating System

B.Sc. (Information Technology)

II SEMESTER

BIT 201- Data Structure

BIT 202- Communicative English

BIT 203- Organizational Behaviour

BIT 204- Discrete Mathematics Structure & Advance Mathematics

BIT 205- Digital Electronics

IV SEMESTER

BIT 401- Software Engineering

BIT 402- Financial Management

BIT 403 - Distributed Computing

BIT 404- Visual Programming

BIT 405- Computer Architecture

VI SEMESTER

BIT 601- e-Commerce

BIT 602- Wireless Computing

BIT 603- Recent Trends of I.T.

M.SC. MICROBIOLOGY

II SEMESTER

- 2S1 - Immunology and Immunotechnology
- 2S2 - Analytical Techniques
- 2S3 - Genetic Engineering
- 2S4 - Molecular Genetics
- 2SM1 - Bacterial Metabolism

M.SC. BIOTECHNOLOGY

II SEMESTER

- 2S1 - Immunology and Immunotechnology
- 2S2 - Analytical Techniques
- 2S3 - Genetic Engineering
- 2S4 - Molecular Genetics
- 2S5 - Genomics & Proteomics

BACHELOR OF SCIENCE (BIOTECHNOLOGY)

B.SC. BIOTECH II SEMESTER

- 2B1 - Biology of Plant
- 2B2 - Biology of Animals
- 2B3 - Chemical Science II

B.SC. BIOTECH IV SEMESTER

- 4B1 – Microbiology
- 4B2 - Molecular Biology
- 4B3 – Genetics

B.SC. BIOTECH VI SEMESTER

- 6B1 - Animal Biotechnology
- 6B2 - Plant Biotechnology
- 6B3 - Environmental Biotechnology & Biosafety

BACHELOR OF HOSPITALITY MANAGEMENT (BHM)

BHM II SEMESTER

- BHM 201- Food Production Foundation-II
- BHM 202- Food & Beverage Service Foundation-II
- BHM 203- Front office operations-I
- BHM 204- Accommodation Operation-I
- BHM 205- Commodities
- BHM 206- Communication Skills-II

BHM VI SEMESTER

- BHM 601 - Advanced Food Production
- BHM 602 - Advanced Food & Beverage Service and controls
- BHM 603 - Room Divisions Management
- BHM 604 - Environmental Studies
- BHM 605 - Human Resource Management
- BHM 606 - Hotel Information System

MASTER OF FINE ART (M.F.A.)

SEMESTER II

MFA 205 - History of Art (Western)

MFA 206 - Aesthetics

SEMESTER IV

MFA 402 - History of Art Modern Indian Painting

MFA 403 - Aesthetics

BACHELOR OF FINE ART (BFA)

BFA II SEMESTER

BFA 202- Fundamental of Visual Arts

BFA 203- Brief Introduction of Method & Material

BFA IV SEMESTER

BFA 402-History of Art (Ancient)

BFA 403-Method & Material

BFA 404-Aesthetics (Indian)

BFA VI SEMESTER

BFA 602-History of Art

BFA 603-Method & Material

BFA 604-Aesthetics (Western)

BFA VIII SEMESTER

BFA 801-History of Art

BFA 802-Method & Material

BFA 803-Aesthetics (Western)

BACHELOR OF SCIENCE (HOME SCIENCE)

B.SC. II SEMESTER

- BHS 201 - Elementary Organic Chemistry
- BHS 202- Food Processing & Storage
- BHS 203 - Introductory Textile Science
- BHS 204 - Family Financial Management of Resources
- BHS 205 - Diffusion & Adaptation of Home Science Technology
- BHS 206 - Life Span Development

B.SC. IV SEMESTER

- BHS 401 - Therapeutic Nutrition & Diet Counseling
- BHS 402 - Fabric Foundation & Finishes
- BHS 403 - Housing & Space Management
- BHS 404 - Interior Planning & Decoration
- BHS 405 - Family Development Programming
- BHS 406 - Family Welfare & Community Education

B.SC. VI SEMESTER

- BHS 601 - Marriage & Family Dynamics
- BHS 602 - Food Service Management
- BHS 603 - Textile Designing & Use of CAD
- BHS 604 - Participatory Methods with Rural Communication
- BHS 605 - Management of Child Care Centre & Nursing School
- BHS 606- Entrepreneurship Development

BACHELOR OF SCIENCE (FORESTRY)

B.SC. FORESTRY II SEMESTER

KUF121-Social Forestry

KUF122 -Silviculture of Important Trees

KUF123- Plantation Technology

KUF124 - Forest Soils

KUF125 - Biodiversity and Forest Types

B.SC. FORESTRY IV SEMESTER

KUF241- Forest Policies and Laws

KUF242 - Forest Logging

KUF243 - Rangeland Management

KUF244 - Forest and Tribals

KUF245 - World Forestry

B.SC. FORESTRY VI SEMESTER

KUF361-Forest Survey and Land Use

KUF362 - Forest Utilization

KUF363-Wood Science and Technology

KUF364 - Forest Economics

KUF365 - Watershed Management

B.SC. FORESTRY VIII SEMESTER

KUF 481-Natural Resource Management

KUF 482-Remote Sensing and GIS in Forestry

KUF 483-Forestry Extension and Education

MASTER OF PHARMACY (M. PHARM)

SPECIALIZATION: PHARMACEUTICS

SEMESTER II

- MPH201T - Molecular Pharmaceutics (Theory) – II
- MPH202T - Advanced Biopharmaceutics & Pharmacokinetics
- MPH203T - Computer Aided Drug Delivery System
- MPH204T - Cosmetic and Cosmeceuticals

SPECIALIZATION: PHARMACOGNOSY

SEMESTER II

- MPG201T - Medicinal Plant Biotechnology
- MPG202T - Advanced Pharmacognosy - II
- MPG203T - Indian System of Medicine
- MPG204T - Herbal Cosmetics

SPECIALIZATION: PHARMACEUTICAL CHEMISTRY

SEMESTER II

- MPC201T - Advanced Spectral Analysis
- MPC202T - Advanced Organic Chemistry -II
- MPC203T - Computer Aided Drug Design
- MPC204T - Pharmaceutical Process Chemistry

SPECIALIZATION: PHARMACOLOGY

SEMESTER II

- MPL201T - Advanced Pharmacology - II
- MPL202T - Pharmacological and Toxicological Screening Methods -II
- MPL203T - Principals of Drug Discovery
- MPL204T - Clinical Research & Pharmacovigilance

BACK EXAMINATION

- 2014 - Research Methodology and Biostatistics (Interdisciplinary)
- 2015-2018 - Elective II – Pharmaceutical Biotechnology
- 2012 - Pharmaceutics III (Advanced in Drug Delivery Systems and Biopharmaceutics)

BACHELOR OF PHARMACY (B.PHARMA)

B.PHARMA II SEMESTER

BP201T - Human Anatomy & Physiology II
BP202T - Pharmaceutical Organic Chemistry I
BP203T - Biochemistry
BP204T – Pathophysiology
BP205T - Computer Applications In Pharmacy

Back Examination

2T2 - Pharmaceutical Chemistry II
(Organic II)
2T4 - Pharmaceutical Biostatistics

B.PHARMA IV SEMESTER

4T1 - Pharmaceutics - IV (Unit Operation-II)
4T2 - Pharmacology-II
4T3 - Pharmaceutical Chemistry-V
(Biochemistry)
4T4 - Pharmaceutics V (Physical Pharmacy)
4T5 - Pharmacognosy-II
4T6 - Environmental Studies

Back Examination

4T4 –Pharmaceutical Microbiology

B.PHARMA VI SEMESTER

6T1 - Pharmaceutics - VII (Pharmaceutical Technology-II)
6T2 - Pharmaceutical Chemistry - VII (Medicinal Chemistry-II)
6T3 - Pharmacology-IV
6T4 - Pharmacognosy –IV
6T5 - Pharmaceutical Biotechnology
6T6 - Pharmaceutics - VIII (Jurisprudence)

B.PHARMA VIII SEMESTER

8T1 - Pharmaceutics -X (Biopharmaceutics)
8T2 - Pharmaceutical Analysis-IV
8T3 - Pharmacology-VI (Clinical Pharmacy)
8T4 - Pharmaceutical Chemistry-IX (Medicinal Chemistry-IV)
8T5 -Pharmaceutics - XI (Novel Drug Delivery System)
8T6 - Pharmaceutical Chemistry - X (Drug Design)

BACHELOR OF FOOD TECHNOLOGY (BFT)

BFT II SEMESTER

- 201- Element of Statistics
- 202- Environmental Studies
- 203- Introductory Biochemistry
- 204- Fundamental of Food Technology
- 205- Analysis of Food Quality & Safety
- 206 - Food Process

BFT IV SEMESTER

- 401- Principles of Food Preservation
- 402- Processing of Spice Plantation Corps
- 403- Principles of Food and Dairy Microbiology
- 404- Technology of Meat & Poultry Products
- 405- Food Additives & Fermented Food Products
- 406- Processing of Marine Products

BFT VI SEMESTER

- 601- Marketing of Food Products
- 602- Functional & Minimally Processed Food
- 603- Quality Control in Food Industry
- 604- Food Plant Sanitation & Water Management
- 605- Entrepreneurships in Food Industries

BACHELOR OF LIBRARY SCIENCE

B.LIB. & I.SC. II SEMESTER

- 201- Management of Lib. & Inf. Centres
- 202- Reference Sources and Services Systems
- 203- Information Retrieval Systems and Services
- 204- Information Technology : Basics
- 205- Knowledge Organization : Classification Practice-II

MASTER OF LIBRARY SCIENCE

M.LIB. & I.SC. II SEMESTER

- 201- Information Sources & System in Natural Sciences (A)
- 202- Planning and Management of Academic Library Systems
- 203- Information Processing & Retrieval

M.SC. (FOOD & NUTRITION)

MFN II SEMESTER

- MFN 201- Statistical Methods
- MFN 202- Clinical Nutrition & Dietetics -II
- MFN 203- Food Preservation & Processing
- MFN 204- Food Quality Analysis
- MFN 205- Advances Community Nutrition

M.SC. (TEXTILE AND APPAREL DESIGNING)

MTA II SEMESTYER

- MHS 201 - Statistical Methods
- MTA 202 - Computer Organisation
- MTA 203 - Textile Colour Designing
- MTA 204 - Fashion Design & Accessories
- MTA 205 - Historic Textile & Costume

M.SC. (FOOD TECHNOLOGY)

MFT II SEMESTER

- MFT-201-Post Harvest Management of Fruits & Vegetables
- MFT-202-Technology of Cereal Legume and Oil Seeds
- MFT-203 - Principles of Food Engineering
- MFT-204-Beverage Technology
- MFT-205- Food Quality Systems and Management

MASTER OF ART YOGA

SEMESTER II

- Y 201- Patanjali Yoga Sutra
- Y202- Yoga & Personal Management
- Y 203- Yoga & Mental Health
- Y 204- Fundamental Texts of Yoga

SEMESTER IV

- Y401- Alternative Therapies
- Y402 - Yoga Therapy
- Y403 - Health, Diet & Nutrition

PG DIPLOMA IN YOGA

SEMESTER II

- DYAS 201 - Patanjali yoga
- DYAS 202 - Yog & Health
- DYAS 203 - Naturopathy
- DYAS 204 - Yoga & Alternative Therapy

BA IN JOURNALISM AND MASS COMMUNICATION
(BJMC)

SEMESTER II

- BJMC - 2101 - English-II
BJMC - 2102 - Hindi-II
BJMC - 2103 - Aspect of Indian Culture Religion, Philosophy, Art and Literature
BJMC - 2104 - Origin and History of Journalism in India

SEMESTER IV

- 4101 - Developmental Journalism and Contemporary Issues
4102 - Public Relation
4103 - Media Business Press Laws and Ethics of Journalism
Paper IV - Environment Education

SEMESTER VI

- 6101 - Electronic Media: TV, Radio and Web Journalism
6102 - Advertising

PG DIPLOMA IN JOURNALISM AND MASS COMMUNICATION
(PGDJMC)

SEMESTER II

- 105 - Media laws in India and Ethics of Journalism
106 - Advertising and Public Relations
107 - Electronic Media

MASTER IN JOURNALISM AND MASS COMMUNICATION
(MJMC)

SEMESTER IV

- 1204 - Communication Research
1205 - Development Communication

MBA TOURISM

SEMESTER II

- 2011 - Organizational Behaviour
- 2012 - Prominent Tourism Destinations of India
- 2013 - Introduction to Hotel Operations
- 2014 - Marketing Management
- 2015 - Human Resource Management
- 2016 - Introduction to Travel Agency & Tour Operation

SEMESTER IV

- 4011 - International Tourism
- 4012 - Air Cargo Management
- 4013 - Conference Convention and Event Management
- 4014 - Tourism Policy and Planning Framework: Indian Context
- 7001 - Tour Operation Group
 - (a) Inbound Operation
 - (b) Outbound Operation

MBA THREE YEAR PART TIME

SEMESTER IV

- 3116 - Operation Research
- 3117 - Business Research Methodology
- 3118 - Project Management
- 3119 - Strategic Management
- 3120 - Consumer Behaviour

M.Sc. REMOTE SENSING AND GIS

SEMESTER II

- RS & GIS 201 - Geography Information System
- RS & GIS 201 - Computer Cartography
- RS & GIS 201 - Earth's Positioning System
- RS & GIS 201 - Advance Remote Sensing

MASTER OF SOCIAL WORK (MSW)

SEMESTER IV

- MSW401 - Organisational Behaviour
- MSW402 - Human Resource Management & Industrial Relations
- MSW403 - Social Security, Labour Welfare and Related legislations
- MSW404 - Rural-Urban Community Development

B. VOC. AUTOMOBILE TECHNOLOGY

SEMESTER II

- AT 201 - Computer Fundamental
- AT 202 - Measuring Instruments & Gauges
- AT 203 - Engineering Drawing
- AT 204 - General Engineering & Machine Tools

SEMESTER IV

- AT 401 - Basic Engineering & Graphics

SEMESTER V

- AT 501 - Basic Engineering I

B. VOC. FOOD TECHNOLOGY

SEMESTER II

- FT 201 - Fundamental of Food Chemistry
- FT 202 - Principal of Food Processing
- FT 203 - Fruit & Vegetable Processing
- FT 204 - Communication Skill

SEMESTER IV

- FT 401 - Food Processing & Sensory Operation

B. VOC. HOSPITALITY MANAGEMENT

SEMESTER II

- HM 201 - Food Production Operation
- HM 202 - Food & Beverage Service
- HM 203 - Front Office Operation
- HM 204 - Hotel Housekeeping

SEMESTER IV

- HM 401 - Food & Beverage Service Operations

SEMESTER V

- HM 501 - Front Office Operations

B. SC. IN FASHION DESIGN

SEMESTER II

BFD 201 - Communication Skill II

BFD 202 - Art Appreciation

BACHELOR OF ART IN ANIMATION & DESIGN

SEMESTER II

Paper I - English - II

Paper II - Hindi – II

SEMESTER IV

Paper I - History & material Method

Paper VI - Environment Education

SEMESTER VI

Paper I - Portfolio Development (2D, 3D)

Paper II - Show Real

POST GRADUATION DIPLOMA IN COMPUTER APPLICATION
(P.G.D.C.A.)

- Paper I - Introduction to Digital Computer System
- Paper II - Programming with C Language
- Paper III - Computer Network and Communication System
- Paper IV - Object Oriented Programming
- Paper V - Internet Fundamental HTML Tools
- Paper VI - Multimedia and M.S. Office Application
- Paper VII - DBMS / M.S. Access
- Paper VIII - Visual Basic

DIPLOMA IN INTERIOR AND EXTERIOR DECORATION

- Paper I - Concept of Interior & Exterior Decoration
- Paper II - Application of Interior and Exterior Decoration
- Paper III - Designing of Interior and Extension Areas & Landscaping

DIPLOMA IN FILM MAKING

- 7002 - World Cinema (Evolution of Cinema)
- 7003 - Techniques of Cinema

ADVANCED CERTIFICATE COURSE IN INFORMATION
TECHNOLOGY (ACCIT)

- Paper I - Fundamental of Information Technology and PC Software
- Paper II - Application Programming with Visual Basic
- Paper III - Web Page Designing Tools C++

LL.M.

SEMESTER II

- Paper I - Legal Education and Research Methodology
- Paper II - Jurisprudence Including Judicial Process
- Paper III - Mass Media and Law
- Paper IV - Administrative Law

LL.B.

SEMESTER II

- Paper I - Contract –II
- Paper II - Constitutional Law-II
- Paper III - Family Law-II
- Paper IV - Public International Law
- Paper V - Environmental Law

SEMESTER IV

- Paper I - Civil Procedure Code
- Paper II - Criminal Procedure Code
- Paper III - Law of Evidence
- Paper IV - Offences against Child and Juvenile Offences
Or
Law Relating to Crime against Women
- Paper V - Alternative Dispute Resolution

SEMESTER VI

- Paper I - Principles of Taxation Law
- Paper II - Social Security and Social Welfare Laws
- Paper III - Interpretation of Statutes
- Paper IV - Media and Law
Or
Human Rights - Law and Practice

B.B.A. LLB

SEMESTER II

For New Students -

- Paper I - English-II
- Paper II - Business Environment
- Paper III - Business Mathematics
- Paper IV - Business Communication
- Paper V - Constitution Law–II

For Back Papers (Before 16-17)–

- Paper I - English-II
- Paper II - Business Environment
- Paper III - Business Mathematics
- Paper IV - Business Communication
- Paper V - Contract II

For Back Papers (Onward 16-17)–

- Paper I - English-II
- Paper II - Business Environment
- Paper III - Business Mathematics
- Paper IV - Business Communication
- Paper V - Constitution Law–II

SEMESTER IV

For New Students -

- Paper I - English-IV
- Paper II - Production Management
- Paper III - Financial Management
- Paper IV - Computer Fundamental
- Paper V - Family Law –II (Muslim)

For Back Papers –

- Paper I - English-IV
- Paper II - Production Management
- Paper III - Financial Management
- Paper IV - Computer Fundamental
- Paper V - Constitution Law–II

SEMESTER VI

- Paper I - Project Management
- Paper II - Entrepreneurship & Small Business Management
- Paper III - Family Law –II (Muslim)
- Paper III - Contract –II (**For back exam**)
- Paper IV - Public International Law
- Paper V - Environmental Law

SEMESTER VIII

- Paper I - Civil Procedure Code
- Paper II - Criminal Procedure Code
- Paper III - Law of Evidence
- Paper IV - Offences against Child and Juvenile Offences
Or
Law Relating to Crime against Women
- Paper V - Alternative Dispute Resolution

SEMESTER X

- Paper I - Principal of Taxation Laws
Paper II - Social Security and Social Welfare Laws
Paper III - Interpretation of Statutes
Or
Banking Law
Paper IV - Media Law
Or
Human Rights - Law and Practice

B.A. LLB

SEMESTER II

For New Students -

- Paper I - English –II
Paper II - History-II
Paper III - Sociology-II
Paper IV - Political Science-II
Paper V - Constitution Law –II

For Back Papers (Before 16-17)–

- Paper I - English –II
Paper II - History-II
Paper III - Sociology-II
Paper IV - Political Science-II
Paper V - Contract II

For Back Papers (Onward 16-17)–

- Paper I - English –II
Paper II - History-II
Paper III - Sociology-II
Paper IV - Political Science-II
Paper V - Constitution Law –II

SEMESTER IV

For New Students -

- Paper I - English-IV
Paper II - Political Science-IV
Paper III - Economics-II
Paper IV - Computer Fundamental
Paper V - Family (Muslim) Law – II

For Back Papers –

- Paper I - English-IV
Paper II - Political Science-IV
Paper III - Economics-II
Paper IV - Computer Fundamental
Paper V - Constitution Law –II

SEMESTER VI

- Paper I - Political Science-VI
Paper II - History of Legislature and Legal Profession In India -II
Paper III - Family Law- II
Paper IV - Public International Law

Paper V - Environmental Law

SEMESTER VIII

Paper I - Civil Procedure Code

Paper II - Criminal Procedure Code

Paper III - Law of Evidence

Paper IV - Offences against Child and Juvenile Offences

Or

Law Relating to Crime against Women

Paper V - Alternative Dispute Resolution

SEMESTER X

Paper I - Principal of Taxation Laws

Paper II - Social Security and Social Welfare Laws

Paper III - Interpretation of Statutes

Or

Banking Law

Paper IV - Media Law

Or

Human Rights - Law and Practice

MBA

MBA - SEMSTER II

- 201 M - Management Information System
- 202 M - Financial Management
- 203 M - Business Research Methods
- 204 M - Marketing Management
- 205 M - Human Resource Management
- 206 M - Production & Operation Management

MBA SPECIALISATION

SEMESTER II

- MS 201 - Strategic Management
- MS 202 - Innovation Management
- MS 203 - Insurance and Risk Management
- MS 204 - Customer Relationship Management
- MS 211 - International Finance
- MS 221 - Sales Management
- MS 231 - Compensation Management

MBA INTEGRATED PROGRAMMES

SEMESTER II

- MI 201 - Organizational Behavior
- MI 202 - Database Management System
- MI 203 - Business Mathematics
- MI 204 - Corporate accounting,
- MI 205 - Business Environment
- MI 206 - Business Communication

SEMESTER IV

- MI 401 - Operation Management
- MI 402 - Environmental Science
- MI 403 - Research Methodology
- MI 404 - Management Information System
- MI 405 - Income Tax Law & Practices
- MI 406 - Macro Economics,

SEMESTER VI

- MI 601 - Entrepreneurship Development
- MI 602 - International Marketing
- MI 603 - Banking Operations Management
- MI 604 - Company Law
- MI 605 - Organisational Behaviour & Design
- MI 606 - Project Management

SEMESTER VIII

- MI 801 - Strategic Management
- MI 802 - Innovation Management
- MI 803 - Insurance and Risk Management
- MI 804 - Customer Relationship Management
- MI 811 - International Finance
- MI 821 - Sales Management
- MI 831 - Compensation Management